## WASHINGTON PROPERTY COMPANY

#### TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.



LEASING PROCESS

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

**CUSTOMER SERVICE** 

NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

LOCATION

**AESTHETICS** 

CLEANLINESS

RENT

14.62% 11.32% 0.00%

7.55%

16.92% 39.62%

1.54% 0.00%

10.77% 22.64%

11.54% 13.21%

3.08%

7.55% 10.77%

1.89% 0.00%

13.21%

0.00% 7.55%

6.15%

0.00% 13.85%

7.55% 6.92%

3.77%

0.77%

13.21%

15.38%

1.89%

49.23% 9.43%

10.00%

0.00% 3.85%

0.00%

5.38%

3.77%

10.00% 7.55%

0.00%

0.00%

13.85% 18.87%

15.38%

11.32%

3.85%

3.77% 24.62%

0.00%

4.62%

0.00%

8.46%

13.21% 1.54%

5.66%

# HEALTH SCORE: 34.54%

3.67 Monthly Rating

3.91

1.93 Monthly Volume 7.55%

Response Rate

27.49%

**Negative Percent** 

BENCHMARKS

1.59

88.47%

28.24%

#### **TOUR**

**MONTHLY RATING NEGATIVITY PERCENT** 0%

MOVE-IN

**MONTHLY RATING** 3.9 **NEGATIVITY PERCENT** 30.4%

### MAINTENANCE

**MONTHLY RATING** 3.0 **NEGATIVITY PERCENT** 55.6%

#### RENEWAL

**MONTHLY RATING** 4.4 **NEGATIVITY PERCENT** 20%

## MOVE-OUT

MONTHLY RATING **5.0 NEGATIVITY PERCENT** 0%

#### MINIMIZE NEGATIVITY

\*The 7 topics most often mentioned in **negative** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

-35.1% below benchmark MAINTENANCE +37.4% above benchmark MANAGEMENT COMMUNICATION -16.3% below benchmark STAFF -53.8% below benchmark SAFETY/SECURITY -75.6% below benchmark BILLING/FEES -32.8% below benchmark -31% below benchmark **PARKING** 

#### MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF	-27.4% below benchmark	
LOCATION	+74.1% above benchmark	
MAINTENANCE STAFF	-22.2% below benchmark	
MAINTENANCE	-21.5% below benchmark	
AMENITIES	+15.7% above benchmark	
HELPFULNESS	+28% above benchmark	
AESTHETICS	-58% below benchmark	

#### TOP 5 TOPICS ABOVE BENCHMARK

These are your standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

COMMUNICATION	Mentioned in 13.8% of positive reviews	+163.8% above the industry benchmark
NEIGHBORS	Mentioned in 6.9% of positive reviews	+115.5% above the industry benchmark
MANAGEMENT	Mentioned in 16.9% of positive reviews	+99.7% above the industry benchmark
PROPERTY MANAGER	Mentioned in 10% of positive reviews	+81.4% above the industry benchmark
LOCATION	Mentioned in 24.6% of positive reviews	+74.1% above the industry benchmark

