# SAGE VERTURES

#### TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.



LEASING PROCESS

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

**CUSTOMER SERVICE** 

NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

LOCATION

**AESTHETICS** 

CLEANLINESS

RENT

11.41% 5.97% 0.36%

9.45%2.85%25.37%

0.71%

4.48% 11.50%

32.34%

8.38% 12.94%

0.53%

0.53% 8.96%

21.12%

2.99% 0.09%

25.87%

1.07% 18.91%

3.92%

0.50%7.13%

6.47%

2.05% 9.45%

0.62%

1.99%

10.52%

1.49%

90.82%

25.37% 3.74%

1.00%

7.75% 4.98%

9.18%

4.48% 4.81%

13.93%

4.63%

1.49% 7.84%

23.38%

5.97%

**5.47**%

1.07% 14.93%

5.35%

2.49%

5.35%

4.98%

4.37%

6.97%

**0.9**7%

0.62% 7.46%

## HEALTH SCORE: 80.03%

4.19
Monthly Rating

3.91

**4.96**Monthly Volume

79.42%

Response Rate

14.34%

**Negative Percent** 

BENCHMARKS

1.59

88.47%

28.24%

#### **TOUR**

MONTHLY RATING
4.5

NEGATIVITY PERCENT
11.3%

#### MOVE-IN

MONTHLY RATING
4.1

NEGATIVITY PERCENT
20.8%

MAINTENANCE

MONTHLY RATING
3.6

NEGATIVITY PERCENT
37.5%

#### RENEWAL

MONTHLY RATING
3.7

NEGATIVITY PERCENT
36.4%

### MOVE-OUT

MONTHLY RATING
2.0

NEGATIVITY PERCENT
78.9%

#### MINIMIZE NEGATIVITY

\*The 7 topics most often mentioned in <u>negative</u> reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

MAINTENANCE-7.4% below benchmarkMANAGEMENT-12% below benchmarkCOMMUNICATION+3.7% above benchmarkSTAFF+24.1% above benchmarkSAFETY/SECURITY-3.7% below benchmarkBILLING/FEES-15.8% below benchmarkPARKING+72.8% above benchmark

#### MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF	+33.9% above benchmark	
LOCATION	-62.2% below benchmark	
MAINTENANCE STAFF	+52.5% above benchmark	
MAINTENANCE	-16.2% below benchmark	
AMENITIES	-55.1% below benchmark	
HELPFULNESS	-12.5% below benchmark	
AESTHETICS	-51.3% below benchmark	

#### TOP 5 TOPICS ABOVE BENCHMARK

These are **your** standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

PROFESSIONALISM	Mentioned in 9.2% of positive reviews	+61.8% above the industry benchmark
MAINTENANCE STAFF	Mentioned in 21.2% of positive reviews	+52.5% above the industry benchmark
COMMUNICATION	Mentioned in 7.8% of positive reviews	+49.4% above the industry benchmark
STAFF	Mentioned in 90.8% of positive reviews	+33.9% above the industry benchmark
TOUR	Mentioned in 7.8% of positive reviews	+17.9% above the industry benchmark

